

## Vivien Pau

“I specialise in senior executive coaching addressing a range of communication and management issues relevant to operating in the Asian landscape”.



### Experience

Vivien has been successfully coaching senior executives from leading global companies since 2002.

In working with Vivien, clients benefit from her insights and deep understanding of what drives organization, leadership and team excellence.

This is driven by her ability to relate to their situation. Vivien was a senior executive herself as Managing Director & Business Head of the world's largest marketing research company – ACNielsen, Hong Kong & China as well and its Executive Director of Change Management in Asia Pacific.

Prior to these roles her corporate experience includes roles as Regional Marketing Director , Colliers Jardine Asia Pacific; National Research Manager, Royal Trust (Canada); Head of Retail Bank Marketing, Citibank, NA (Hong Kong) and Marketing Research Manager, British-American Tobacco Co (HK).

Vivien has coached and facilitated programs for global clients in Greater China, Japan, Asia Pacific and Europe among others. Vivien coaches and facilitates in fluent English, Cantonese and Putonghua.

### Professional Expertise

- Building leadership presence
- Collaboration cross function and boundaries
- Working with different cultures
- Stepping up delegation, empowerment and staff development
- Transition coaching – new industry, new company, new location

### Client Organisations

3i, Altera, Baptist University of Hong Kong , Bax, Caritas, Cathay Pacific Airways, Cigna, CLP Power, Coca-Cola, Epson, ExxonMobil, GE, GlaxoSmithKline (GSK), HP, Hongkong Government, Hong Kong Post, Intercontinental Hotels Group, Johnson & Johnson, Levi Strauss, Li & Fung, Life Technologies, Merck, Motorola, NICE Systems,, Novartis, OOCL, Philips, SGS, Schmidt Electronics, Standard Chartered Bank, Swire Beverages, Swire Properties, Swire Resources, Swire Taeco, Swiss Reinsurance, Unilever, United Nations and the University of Hong Kong;

### Education, Qualifications & Professional Positions

- MBA, Chinese University of Hong Kong
- Bachelor of Social Sciences (Major in Psychology), University of Hong Kong
- Member of IACC (International Association of Certified Coaches)
- A Member of IAF (International Association of Facilitators)
- Certified Action Learning Coach

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